



AUSTRALIAN  
PHYSIOTHERAPY  
ASSOCIATION

# ANNUAL REPORT



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# Chair's Report



## Mark Round APAM Chair, APA Board of Directors

It was a huge year for the Australian Physiotherapy Association (APA) in 2023. After three significantly impacted COVID-19 years, it was a year where it felt like the physiotherapy profession was returning closer to what we would consider 'normal'. We recorded our highest membership numbers—more than 32,500—and achieved a healthy surplus, while accomplishing most of the strategic objectives that were set at the start of the year.

In 2023, we saw some changes at the APA Board of Directors table. National President Scott Willis entered his second term of two years. Meanwhile, I replaced Jenny Aiken as chair for my first year in the role. I would like to acknowledge the enormous role and influence that Jenny had as chair of our Board, in addition to being a long-serving Board member. The APA wishes her well in the next phase of her professional life. Melissa McConaghy, who has replaced Jenny on the Board as a member director, has immediately added enormous value.

### Governance updates

#### Governance review

In 2023, our Board underwent a routine biennial external governance review. This was performed by leading firm Directors Australia. Pleasingly, the results of this review were overwhelmingly positive. It also gave us some areas to look at as part of our continual improvement mantra.

Feedback from Directors Australia included: 'Over recent years the APA Board has focused on embedding Board-level governance and risk management frameworks and refining board processes and reporting. The view expressed to us by the directors and executive managers we consulted is that they consider that the Board is performing its functions in a sound way. Based on our review of the APA's key Board-level governance policies, and our broader governance review observations, we agree with the assessment.'

### ESG audit and work

We continued our evolution of the APA's approach to environmental, social and governance (ESG) reporting and assurances. Even though the formal reporting requirements are unlikely to affect the APA in the immediate future, the Board considers it vital to start this journey now. Our initial work in this area has indicated to us that we are quite mature and well developed in the social and governance elements of this reporting. However, we are less advanced in the environmental areas. In 2024, we will further work on this area by establishing a framework to guide the Association and the profession.

### Climate change position statement and strategy

This year also saw the development of the APA's climate change position statement and organisational strategy. This was developed with significant consultation from leaders in the industry—our National Advisory Council and the Aboriginal and Torres Strait Islander Health Committee. The position statement and organisational strategy will be shared more broadly in 2024.

### Organisational performance

The APA had another strong year in all metrics. The Association was extremely well led by our CEO Anja Nikolic and her team. We had a 7.2 per cent growth in financial members over the year, which compares favourably to the growth of the profession from Australian Health Practitioner Regulation Agency figures. Our financial performance left us with a surplus, before income tax expense and other

comprehensive income, of \$592,030 for 2023, despite initially budgeting for a small loss. This has put us in a very strong financial position that will allow us to be bold with our vision and objectives for 2024.

### Revenue

The first graph shows our revenue break-up for the year. As is customary, our two biggest revenue producers were membership renewals and our professional development suite of services. Our revenue for the year was \$20.806 million, which is a \$3.1 million (or 17.6 per cent) increase from 2022. This was primarily due to solid membership growth and well-attended professional development opportunities, including a successful scientific conference in Brisbane.

### Expenditure

The second graph shows our expenditure for the year by category. As with 2022, more than 50 per cent of expenditure went to membership services, education and conferences, which again is a return to more normal spending patterns. The expenditure for the year was \$20.214 million. This is a \$3.7 million (or 22.5 per cent) increase from 2022.

### Thank you

I would like to thank and acknowledge the enormous efforts and contributions of our National President, Scott Willis, our National Advisory Council, branch councils, national groups, advisory committees and

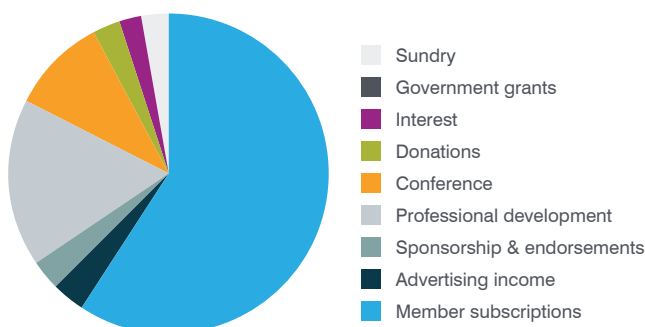
all other members for the work they do to support our Association and promote our profession. I would also like to thank my colleagues as members of the Board of Directors of our Association. Your ability to think strategically, manage risk, balance our financial and compliance requirements, and work tirelessly and professionally to grow our profession is second to none.

Lastly, I would like to thank and acknowledge our CEO, Anja Nikolic, our executive leadership team and the whole APA staff group for all they do for the physiotherapy profession. On behalf of the profession, we wish Anja all the best as she departs the APA in March 2024. Her contribution as CEO cannot be understated, particularly when navigating difficult times. She has left the APA in a significantly healthier position than when she arrived. Thank you and all the best Anja.

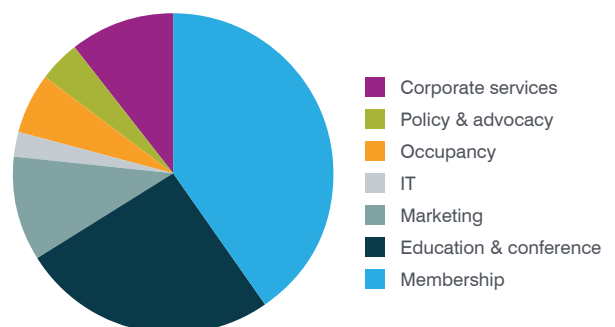


**Mark Round**

**Revenue**



**Expenditure**



# National President's Report



**Scott Willis APAM**  
APA National President

We will remember 2023 as the start of health reform, coming off the back of two years of recovery from the COVID-19 pandemic. This gave us, the Australian Physiotherapy Association (APA) and our profession, the platform to demonstrate our unique value to the consumer, health system and economy. Health reform is not about injecting more and more money into a system that is not fit for purpose, contemporary or future focused. Rather, it is about exploring different funding models that enable better health outcomes, including for preventative care, non-operative models of care and innovation that puts the consumer in the middle of care.

## Scope of Practice Review

Minister for Health and Aged Care Mark Butler started the year with a promise to investigate what enablers could be realised if all health professionals treated and worked to their full scope of practice. This came off the back of our direct advocacy push to allow physiotherapists to refer to imaging and to specialists like orthopaedic surgeons within our scope of practice. The APA has made significant representation at the initial meetings, emphasising the opportunities and enablers to allow all professions, including physiotherapy, to work within scope. The review will feed back into the Strengthening Medicare Taskforce Implementation Oversight Committee, on which the APA has representation. The outcomes have the potential to improve the consumer journey and practitioner experience, while increasing access, improving health outcomes and being cost-effective.

## Strengthening Medicare Taskforce Review

As part of the health reform process, the government delivered a Strengthening Medicare Taskforce report to ascertain a vision for Australia's primary healthcare system of the future. The report recommends significant changes to how primary care is funded and delivered to enable high-quality, integrated and person-centred care for all Australians. The APA secured a seat on the Implementation Oversight Committee, tasked with providing governance, ensuring intended outcomes are delivered and assessing any unintended consequences that could be a barrier to achieving true health reform. I feel that this forum is where we can show leadership and a completely different lens from an allied health view. We will be looking at innovative ways to deliver services that stretch our traditional care practices and funding to ensure that healthcare as we know it is sustainable into the future.

## IGNITE Conference 2023

Thanks to COVID-19 restrictions, last year's scientific conference was four years in the making. Full of anticipation and excitement, the event ignited everyone's thirst for research and connection, and provided the opportunity to demonstrate our profession's value to the health system. I opened IGNITE 2023 by sharing the reform processes that the APA believes need to happen for our health system to be contemporary and sustainable. This was followed by local and international speakers who demonstrated current research and models of care that highlighted our worth and value if the Minister for Health and Aged Care were to make these changes.

The networking and social opportunities for old and new friends to reunite and connect were first class. It was also very exciting to see the Australian College of Physiotherapists graduation ceremony held within a plenary. It is always a pleasure watching our professional leaders at the height of their career influencing our younger generation to take a leap into specialisation.

## Reconciliation

This year will be remembered with disappointment for our First Nations people because of the missed opportunity to look for a better way to close the gap on social and health disparities. My brothers, sisters, cousins and allies, bruised and battered, will continue to push for equality and equity for all Australians.

As president and chair of the Reconciliation Action Plan Oversight Committee, I am proud to have overseen the final deliverables of our third iteration of the APA's Reconciliation Action Plan. We have really started to push ourselves in cultural awareness and safety, and we're seeing the fruits of our labour with First Nations peoples being front and centre in all decisions that the organisation makes. The one standout outcome is to provide consistent professional cultural safety education, a commitment of the APA, the Australian Physiotherapy Council, the Physiotherapy Board of Australia, and the Council of Physiotherapy Deans Australia and New Zealand.

I would like to personally thank our biggest ally, CEO Anja Nikolic, for her continued positive commitment to the APA's Reconciliation Action Plan and, more importantly, for supporting First Nations peoples' equity and equality. Thank you from us all, Anja.

Our National Advisory Council, made up of engaged members and leaders from all our clinical groups, advisory committees and councils and led by Chair Catherine Willis, assisted in the delivery of our strategic plan. The amount of work, dedication and output is amazing and adds value to the APA, and the profession more widely. To our engaged partners like the Australian Physiotherapy Council, the Physiotherapy Board of Australia, the Physiotherapy Council of New South Wales,

the Council of Physiotherapy Deans Australia and New Zealand, the Asia Western Pacific region of World Physiotherapy, the Australian College of Physiotherapists and the Journal of Physiotherapy Editorial Board, we thank you for your continued support and input to the APA.

To the APA Board led by first-year chair Mark Round, the executive leadership team and APA staff led by Anja Nikolic, thank you for your continued support, energy, drive and progressive vision. The Board has set a more overt appetite for risk as we push the political and health reform agenda. This has seen us be bolder and stronger in our language and strategies.

Finally, to the more than 32,500 members of the APA, you make this position exciting and one that I will continue to use to push the value and full scope of physiotherapy during health reform. By taking a strategic and proactive approach and using the future-focused vision of our advocacy, we will lay the foundation for all Australians to have access to quality physiotherapy and the best possible clinicians when and where they need it.

Take care and stay safe.



**Scott Willis**

# Chief Executive Officer's Report



**Anja Nikolic**

APA Chief Executive Officer

It was another successful and fruitful year for the Australian Physiotherapy Association (APA). We represented 32,682 physiotherapists, setting a new membership record and achieving net member growth of more than seven per cent compared to 2022. Member value drives this growth and we're proud to have delivered many worthwhile projects and initiatives for the benefit of our members.

Advocacy and positioning continue to constitute the backbone of member value and the National President's Report highlights notable achievements. It is very reassuring that the APA now has a seat at several decision-making tables, including the Strengthening Medicare Taskforce and Scope of Practice Review. Our views and advice are actively sought by policymakers because the input we provide is objective, actionable and insightful.

The APA has long been an advocate for Aboriginal and Torres Strait Islander health. Recognising that there are many determinants of health, including cultural safety and wellbeing, we took an active stance in supporting the Voice to Parliament. Although the Australian public voted down the enshrining of the Voice in our Constitution, the APA's commitment to listening to First Nations peoples' voices is stronger than ever.

We are finalising the delivery of our third Reconciliation Action Plan and have begun planning our fourth. This is the chief, though certainly not only, vehicle to progress our journey towards reconciliation.

In 2023, we continued to position the physiotherapy profession as a core, invaluable part of the health system and a patient's healthcare journey. Consumer traffic to the APA's Find a Physio website increased by a remarkable 44 per cent compared to last year, indicating that efforts to highlight the value of physiotherapy to consumers are working well.

Preparations have begun to introduce a new, immersive and user-friendly member engagement platform that will facilitate meaningful connection among individual members and like-minded groups, and between the APA and the membership. We will pilot this platform in 2024 and work towards full implementation as soon as possible.

Our investment in the next generation of physiotherapists continues through various initiatives, including the APA Mentoring Program. In 2023, the program paired 141 mentors and mentees and gave mentors an opportunity to give back to the profession, while mentees benefited from the insights and experience of those who came before them. Participants' satisfaction with the structure and outcomes of the program was remarkable, and plans are underway for the launch of the 2024 iteration of the program.

Plans to make entry into the Australian College of Physiotherapists more attractive and accessible are bearing fruit. In 2023, we launched new titling pathways and introduced titling through portfolios, the ability to gain a title by demonstrating experience and knowledge through a portfolio of work. We now have 2,286 titled physiotherapists and 180 fellows. We also began the rewrite of the Specialisation Training Program. The intention of this work is to make the program accessible to a wider range of physiotherapists, while maintaining the rigour and quality we all expect from our specialisation pathway. The launch of the new program is expected in 2025.

Our lectures, conferences, workshops and online courses attracted a record 41,000 participants. The IGNITE Conference in Brisbane, attended by more than 1,500 members of the physiotherapy community, was a particular highlight after the COVID-19 years.



During 2023, the Physiotherapy Research Foundation (PRF) celebrated its 35th year. Since its inception, the PRF has contributed to the evidence base of the profession, built research capacity and developed the careers of researchers, enabling them to attract further research funding. In 2023, seven seeding grants, including the inaugural Nancy Low Choy Memorial Gerontology/Neurology PRF Seeding Grant, were awarded. Pitchfest, which supports innovative ideas, returned as a face-to-face session at the APA IGNITE Conference. Research continued to be disseminated through infographics, animations, blogs and podcasts, enabling members to develop their knowledge and practice.

The vital work of the PRF would not be possible without the strong support of corporate partners: Pain Away Australia (Platinum and Content Sponsor), WorkSafe Victoria (Platinum Sponsor), ASICS (Platinum Sponsor), FlexEze (Major Sponsor), Power Diary (Silver Sponsor) and VALD Health (2023 Pitchfest Sponsor).

We signed memoranda of understanding (MoU) with several international peer associations, including Hong Kong and South Korea. These MoUs will enable the sale of professional development content into those jurisdictions. Arrangements like this are the result of international recognition of the quality and standing of Australian physiotherapy education. Additionally, they diversify the APA's revenue sources, which is important for sound financial management.

In 2023, the APA was again recognised by Human Resource Director as an Employer of Choice; an important, independent stamp of approval for our efforts to create a supportive, dynamic and inclusive workplace.

The Associations' Forum shortlisted our veterans' physiotherapy care campaign as a finalist in the 'External Campaign of the Year' category. This campaign mobilised our membership to lobby for fair funding of physiotherapy interventions for the

veteran community. It was an innovative, community-led effort to change things for the better for those who contributed so much to our country.

None of these achievements would have been possible without our people. The National Advisory Council, branch councils, national group and advisory committees provide contemporary, insightful advice to the Board and management team on what matters most to our members. I thank them for their expertise and the significant personal time they invest in their profession.

The APA is fortunate to be governed by this Board of Directors. The Board is robust, united and committed and provides gold-standard governance to the profession. I particularly want to acknowledge the efforts of National President Scott Willis and Chair of the Board Mark Round for their dedication and commitment to excellence in leadership and governance.

Finally, to the APA staff: thank you. You are a pleasure to lead. Your creative problem solving, constant pursuit of improvement and care for the profession and each other makes you a one-in-a-million team.

As I depart from the APA in early 2024, the stable and strong position of the Association gives me enormous personal and professional satisfaction. I am honoured to have served such a great profession and will watch from the sidelines as it continues to grow and mature into a health sector powerhouse. Best wishes to all of you.



**Anja Nikolic**

The Australian Physiotherapy Association is a not-for-profit company limited by guarantee. Subject to the Corporations Act, the APA operates under a Constitution, which was last amended in May 2023. The APA Constitution is available at [www.australian.physio](http://www.australian.physio).

The APA Board of Directors has responsibility for the control and direction of the affairs of the Association. All member directors of the Board are elected by the National Advisory Council. Board members serve a three-year term and may serve no more than six consecutive years on the Board except in circumstances where Board members are elected to the position of president, vice president or chair.

The Board can elect external directors to the Board and they can serve a maximum of three, three-year terms.

The Board is supported in its governance function by the National Advisory Council, branch councils, national group committees, the Aboriginal and Torres Strait Islander Health Committee, the Australian College of Physiotherapists, the Journal of Physiotherapy Editorial Board, the LGBTQIA+ Advisory Panel, the National Professional Standards Panel and the Rural Advisory Committee.

# GOVERNANCE

National Advisory Council

Board subcommittees

## NATIONAL ADVISORY COUNCIL 2023

### National Advisory Council Chair

Catherine Willis APAM

Mental Health  
Ellen Lake APAM

South Australia  
Aaron Beck APAM MACP

### National Group Representatives

Acupuncture  
Jennifer Lucy APAM

Musculoskeletal  
Adnan Asger Ali APAM

Tasmania  
Brice Pennicott APAM MACP

Advanced Practice (including  
Emergency Department)  
Maree Raymer APAM MACP

Neurology  
Dharsha Petrie APAM MACP

Victoria  
Caitlin Farmer APAM MACP

Animal  
Lynne Harrison APAM MACP

Occupational Health  
Zac Lowth APAM

Western Australia  
Amber Davey APAM

Aquatic  
Lilly Kochen APAM

Orthopaedic  
Emma Blake APAM

**Entity Chairs**  
Aboriginal and Torres Strait  
Islander Health  
Kathryn Potter APAM

Business  
Jackie Robertson APAM

Paediatric  
Nicole Pates APAM MACP

Australian College of  
Physiotherapists  
Tom McMillan APAM FACP  
(President)

Cancer, Palliative Care  
and Lymphoedema  
Germaine Tan APAM

Pain  
Tim Austin APAM FACP

Journal of Physiotherapy  
Carol Hodgson APAM FACP

Cardiorespiratory  
Sonia Cheng APAM

Sports and Exercise  
Nicola Mepstead APAM MACP

LGBTQIA+ Advisory Panel  
Megan Ross APAM

Disability  
Julienne Locke APAM

Women's, Men's  
and Pelvic Health  
Jason Crow APAM

### Branch Presidents

Australian Capital Territory  
Dominic Furphy APAM

National Professional  
Standards Panel  
Ian Cooper APAM

Educators  
Emily Riglar APAM MACP

New South Wales  
Shane Roenne APAM

Rural Advisory Committee  
Ellen McMaster APAM

Gerontology  
Joanna-Lee Tan APAM MACP

Northern Territory (Representative)  
Heather Malcolm APAM MACP

Early Career representative  
Victoria Quaini

Leadership and Management  
Marisol Reyes Fuentes APAM  
MACP

Queensland  
Nick Marshall APAM MACP

Student representative  
Abeshek Nadarajah

## Board Subcommittees 2023

### Audit and Risk Committee

Ruth Faulkner (Chair)  
Holly Brasher APAM MACP  
Peter Tziavrangos APAM  
Jennifer Dalitz  
(independent member)

### Insurance and Safety Committee

Amanda Mulcahy APAM (Chair)  
Aaron Beck APAM MACP  
(Vice Chair, National  
Advisory Council)  
Ian Cooper APAM (Chair, National  
Professional Standards Panel)  
Scott Willis APAM  
(APA National President)  
Vito Guidice  
(independent member)

### Nominations, Remuneration and Governance Committee

Rik Dawson APAM MACP (Chair)  
Leesa Chesser  
Melissa McConaghy APAM FACP  
Kay Veitch (independent member)

The directors present their report on the Australian Physiotherapy Association (APA) and controlled entities for the year ended 31 December 2023. The names of directors in office and their relevant qualifications, experience and special responsibilities at the date of this report are as follows.

# DIRECTORS' REPORT

Directors' report

Auditor's independence declaration



**MARK ROUND  
CHAIR OF THE BOARD**

BAPPSC(PHYSIO), GCERTSPORTSPHYSIO,  
GRADCERTMGT, GAICD, APAM

Mark Round is the Managing Director of Symmetry Physiotherapy, a multidisciplinary physiotherapy and allied health group in Melbourne that operates out of nine sites.

Mark has been actively involved in APA governance since 2013, when he joined the Victorian branch council, serving as president in 2015 and 2016 before being elected to the APA Board of Directors in 2017. He is currently the chair of the APA Board of Directors, having recently served two years as one of the vice presidents. He is also a member of the Clinical Council of the North Western Melbourne Primary Health Network, is on the Program Advisory Committee for the Victoria University Physiotherapy program and has previously been a Board member of the Australian Physiotherapy Council.

Through these positions, Mark has been involved with many other committees, including the Primary Care Safety and Quality Framework Committee for the Australian Commission on Safety and Quality in Health Care; and the Physiotherapy Return to Work Advisory Group, a working party with the Health Services Disability Group for WorkSafe Victoria and the Transport Accident Commission.

Mark has also been heavily involved in other allied health advocacy and governance work. He was the inaugural chair of the South West Allied Health Network in Melbourne and the allied health representative on the Clinical Leadership Committee for South Western Melbourne Medicare Local. He is a graduate of the Australian Institute of Company Directors.

**Special responsibilities**

- Australian College of Physiotherapists Committee



**SCOTT WILLIS  
NATIONAL PRESIDENT**

BAPPSC(PHYSIO), GAICD, APAM

Scott Willis graduated as a physiotherapist in 1993 from the University of Sydney. He relocated to rural Tasmania and is the founding co-director of Coastal Physiotherapy, a multidisciplinary physiotherapy clinic focusing on a wide range of areas, including corporate health, outreach, pain management, aged care, the NDIS, Aboriginal health and general private practice services.

Scott has held numerous roles within the APA including national chair of the APA Business group from 2015 to 2018, member of the National Advisory Council from 2015 to 2018 and member of the Tasmania branch council from 2012 to 2018. He was elected to the APA Board of Directors in 2019 and as national president in 2021.

Scott has had extensive experience in policy and health reform, was the first elected allied health board member of General Practice North West (North West Tasmania Division of General Practice) and was appointed to the Tasmanian Medicare Local's Primary Health Care Strategic Advisory Council and the Clinical Advisory Council of Primary Health Tasmania. He is a graduate of the Australian Institute of Company Directors.

He has a significant interest in sustainable health funding and in health policy that's designed to effectively deliver services to all Australians in all areas of the country.

**Special responsibilities**

- Audit and Risk Committee

# Directors' Report



**RIK DAWSON**  
NATIONAL VICE PRESIDENT

BAPPSC(PHTY), BCA, GAICD, APAM, MACP

Rik Dawson graduated from the University of Sydney in 1993 and is a graduate of the Australian Institute of Company Directors. He is an APA Gerontological Physiotherapist who began his career as a paediatric physiotherapist working for NSW Health. In 2001, Rik embarked on an entrepreneurial journey by establishing Agewell, a private practice specialising in aged care, which he successfully managed until its acquisition in 2020. Rik is a PHD candidate at the Institute for Musculoskeletal Health, the University of Sydney. His research interests lie at the intersection of telehealth and physiotherapy, aiming to expand the scope of practice across acute, primary and aged care settings and improve access to physiotherapy. Rik is one of the founding members of the Safe Exercise at Home group that created a website catering to older adults to enable them to exercise safely at home during the COVID-19 pandemic.

Rik has held leadership roles within the APA, serving as the national chair of the Gerontology group and as its National Advisory Council representative. He was also the APA representative on the National Aged Care Alliance from 2014 to 2016. Currently, Rik serves as the APA representative on the Aged Care Quality Standards Committee for the Australian Commission on Safety and Quality in Health Care. Passionate about enhancing physiotherapy's value proposition in healthcare, Rik actively engages with service funders such as state and federal health departments, insurers, researchers and consumers to ensure sustainable funding for physiotherapists. He advocates for evidence-based practice to drive positive outcomes for consumers and to bolster the physiotherapy profession's reputation within the community.

#### Special responsibilities

- Chair of the Nominations, Remuneration and Governance Committee



**PETER TZIAVRANGOS**  
NATIONAL VICE PRESIDENT

BAPPSC(PHYSIO), GAICD, APAM

Peter Tziavrangos graduated as a physiotherapist from the University of South Australia in 1996. He initially worked in public hospitals in Adelaide and then in the United Kingdom, before returning to Australia to begin work in private practice.

Since 2003, Peter has owned and managed Move for Better Health. His role as Managing Director oversees the provision of allied health services including physiotherapy, exercise physiology, psychology, podiatry and dietetics across multiple sites. He also continues to maintain a small clinical workload.

Peter is a non-executive director on the Australian Physiotherapy Council Board, and an external advisory panel member for physiotherapy programs at the University of South Australia and the University of the Sunshine Coast. He is also a casual lecturer at the University of South Australia.

Prior to his time on the APA Board of Directors, Peter was chair of the APA Business group and participated in multiple working groups for the APA, including the COVID Innovation Work Group, the PHI Work Group and the Allied Health Roundtable Committee as part of the Australian Government's Primary Health Care 10 Year Plan.

Peter is a graduate member of the Australian Institute of Company Directors and a graduate of the Australian Centre for Business Growth. He is currently studying a Master of Business Administration at the University of South Australia.

#### Special responsibilities

- Audit and Risk Committee
- Chair of the Insurance and Safety Committee



## HOLLY BRASHER

BAPPSC(PHTY), MSPORTSPHYSIO,  
GAICD, APAM, MACP

Holly Brasher is an APA Sports and Exercise Physiotherapist who graduated from the University of Sydney and then completed her Master of Sports Physiotherapy at La Trobe University. Holly spent her early career working in public and private hospitals locally and overseas before moving into private practice. She has experience in sports physiotherapy, musculoskeletal physiotherapy, women's health and working in high-performance environments. Holly is a co-founder and director of SquareOne Physio, a multi-location private practice that operates from two locations in Sydney with a growing team of more than 50 staff.

She has long been an active member of the APA Sports and Exercise national group and has served on the committee of the New South Wales branch of the group since 2013. She was the national chair for the Sports and Exercise group from 2015 to 2018. Holly has been on the APA's National Advisory Council and on numerous working parties and standing committees for the Australian College of Physiotherapists Council. She has detailed knowledge of the Career Pathways development and is in touch with the profession from clinical and training perspectives, as well as from an advocacy point of view. Her biggest achievement was leading the Sports group to include 'Exercise' in its name in 2018.

Holly is passionate about promoting the role of physiotherapists in exercise delivery, creating lifelong careers for physiotherapists and increasing Australian physiotherapists' engagement with the APA. Holly has been on the Board of Directors since 2021 and she looks forward to continuing to advance the profession for the benefit of members and patients.

### Special responsibilities

- Audit and Risk Committee
- Chair of the Australian College of Physiotherapists Committee



## LEESA CHESSER

Leesa Chesser is an Adelaide-based professional non-executive director who sits on the boards of Neami National, the Adelaide Festival and West Beach Trust. Leesa mentors start-up founders and women in career transition and leadership.

Leesa served as a Minister for Disabilities, Mental Health and Substance Abuse in South Australia during the commencement of the National Disability Insurance Scheme. She studied health economics, health information management and business at the Queensland University of Technology.

Leesa is an alum of the Australian Institute of Company Directors, chairs mentoring programs and was a finalist in the inaugural Future Directors Award 2022, which seeks to recognise board directors pulling their organisations towards a fairer, safer and smarter future. She is a fellow with the Salzburg Global Seminar in health, ageing and gender equity.

### Special responsibilities

- Nominations, Remuneration and Governance Committee

# Directors' Report



**RUTH FAULKNER**

BSC(HONS), CA, GAICD

Ruth Faulkner graduated from the University of Warwick in England with first-class honours in accountancy and financial analysis. She went on to qualify as a chartered accountant with a large global accountancy practice in their London office. She is a graduate of the Australian Institute of Company Directors, a member of Chartered Accountants Australia and New Zealand and a recognised CA Risk Specialist.

Ruth lives in Far North Queensland and is a partner in a boutique consultancy practice, Conus Business Consultancy Services. The organisation provides strategy development, risk management, corporate financial management, business advice and mentoring, governance advice, and economic analysis to clients throughout Australia. This gives Ruth a unique insight into the challenges of living and working in a remote regional location and a robust understanding of the Australian business and community environment.

Ruth is an experienced non-executive director, having served on several Queensland and national boards. She served on the inaugural board of the Northern Queensland Primary Health Network for two terms and is currently the board chair of Neami National, a significant mental health non-governmental organisation.

Ruth has extensive experience working with and chairing finance, audit and risk committees. She is passionate about financial sustainability and capacity building within the commercial and for-purpose sectors. Having served on the APA's Audit and Risk Committee since 2017, she was excited to be appointed to the APA Board in 2023.

#### **Special responsibilities**

- Chair of the Audit and Risk Committee



**MELISSA MCCONAGHY**

BAPPSC(PHYSIO), GCERTPH, MHSC FACP, GAICD

Dr Melissa McConaghy is a Specialist Neurological Physiotherapist (as awarded by the Australian College of Physiotherapists in 2010). She holds a Master of Health Science (Neurological Physiotherapy) and a Graduate Certificate in Public Health in addition to her Bachelor of Applied Science (Physiotherapy).

Melissa owns and runs Advance Rehab Centre, a multi-site community neuro rehab service in Sydney, as well as PD Warrior, an education and training program for people living with Parkinson's disease, which is licensed across 10 countries globally. Melissa's 22-year career in physiotherapy has been dedicated to community-based neurorehabilitation in Australia and in developed and developing countries. She presents and educates internationally on topics such as Parkinson's disease, polio, stroke and robotics in rehab.

Melissa has been active in the APA and the Australian College of Physiotherapists in many roles, including serving on the APA's New South Wales branch council, as chair of the New South Wales branch of the APA's Neurology national group and as a national representative, examiner and facilitator at the College. She also sits on the executive committee of the International Neurological Physical Therapy Association of World Physiotherapy.

Melissa was awarded Physiotherapist of the Year in the 2019 Australian Allied Health Awards and Small Business Champion Entrepreneur in the 2020 Australian Small Business Champion Awards. She received a HESTA Impact Award in 2022.

#### **Special responsibilities**

- Insurance and Safety Committee
- Nominations, Remuneration and Governance Committee





## CATHERINE WILLIS

BAPPSC(PHTY), PGCERTPHTY  
(EXERCISE & WOMEN'S HEALTH), APAM, MACP

Catherine Willis has been a proud APA member since her time as a student at the University of Sydney. Having worked across the private and public sectors in a variety of clinical areas, Catherine found her niche and passion for obstetrics and pelvic floor physiotherapy more than 20 years ago. She currently works as a physiotherapy team leader at Royal Brisbane and Women's Hospital and also teaches undergraduate students at Australian Catholic University.

Catherine has made a significant contribution to the APA in her long tenure as a member. In particular, she has been involved in developing and providing quality professional development that is accessible to all members. She offers her ongoing expertise to support the women's, men's and pelvic health career pathway. More recently, as chair of the National Advisory Council, Catherine has showcased her leadership and communication skills, and developed a greater understanding of the needs and priorities of all physiotherapy practice areas.

Catherine has also held positions on the Insurance and Safety subcommittee and the Steering Committee of the Australian College of Physiotherapists. As an APA Board member, Catherine is focused on further strengthening the APA's position as an award-winning member organisation and physiotherapy as a highly valued profession.

Outside of work, Catherine's greatest love is for her two daughters, and she is very proud to be able to demonstrate her values, work ethic and compassion to them.

### Special responsibilities

- Nominations, Remuneration and Governance Committee



# Directors' Report

## Directors' meeting attendance 2023

|                     |                     | Meetings attended | Meetings total |
|---------------------|---------------------|-------------------|----------------|
| Holly BRASHER       | Director            | 6                 | 6              |
| Leesa CHESSER       | Non-member Director | 6                 | 6              |
| Rik Percival DAWSON | Director            | 6                 | 6              |
| Ruth FAULKNER       | Non-member Director | 6                 | 6              |
| Melissa MCCONAGHY   | Director            | 6                 | 6              |
| Amanda MULCAHY      | Director*           | 6                 | 6              |
| Mark ROUND          | Director            | 6                 | 6              |
| Peter TZIAVRANGOS   | Director            | 6                 | 6              |
| Scott WILLIS        | Director            | 6                 | 6              |

\* Retired 31 December 2023

All directors except those who are non-member directors hold tertiary qualifications in physiotherapy and are members of the Australian Physiotherapy Association. Jennifer Dalitz FCPA GAICD MBA(Exec) BA(Acc) is an independent member of the Audit and Risk Committee. Kay Veitch FAICD FIML CAHRI JP is an independent member of the Nominations, Remuneration and Governance Committee. Vito Giudice is an independent member of the Insurance and Safety Committee.

## Company secretary

Craig Maltman BBus CPA is the appointed company secretary.

## Objectives of the Australian Physiotherapy Association

The Australian Physiotherapy Association is a not-for-profit company limited by guarantee. The APA is bound by the terms of its Constitution, part two of which outlines the objectives of the Association. The objectives are broad and permit the Association to engage in a wide range of activities focused on members, member services, advocacy, education and quality.

## Review of operations and future developments

The focus of the Association throughout 2023 concentrated heavily on supporting our members, advocating for them and focusing on key strategic initiatives that will underpin operations into the future, along with the financial stability of the Association.

The initiatives, as outlined within our strategic plan, cover key deliverables for the establishment of first class career pathways and a strong Australian College of Physiotherapists; the communication of insights about the value of physiotherapy; quality advocacy for specific clinical streams like aged care, the Department of Veterans' Affairs and the National Disability Insurance Scheme; and enhanced value for all members through the provision of support and tools to expand their practices and scope of practice.

## Result

The consolidated surplus for the year after income tax was \$592,030 (2022 surplus: \$1,192,483). The surplus includes the activities of branches and national groups of the Association and of the controlled entity Physiotherapy Research Foundation.

The strong financial result is attributable to a number of factors, including excellent member growth and retention that has increased over the last three years, reflecting the strong recognition of the value of the Association.

Income from online professional development courses and the return of the first clinical APA conference since COVID-19 significantly increased during 2023.

A large one-off bequest was received during 2023, which also contributed significantly to the financial result.

These good financial results have added to the stability of the Association and will enable us to explore and support increased member initiatives, including the continued development of the career pathway and the Australian College of Physiotherapists strategy, the continuation of a member mentor program and the continued improvement and update of professional development material and delivery, both face to face and online. They will also allow us to invest in the upgrade of our internal systems both from a member and staff usage perspective and from an increased overall security environment.

## Members' guarantee

Australian Physiotherapy Association is a company limited by guarantee. The 32,682 members (2022: 31,935) of the Association have each undertaken to contribute the sum of 50 cents in the event of the Association being wound up.

## Events since the end of the financial year

There are no subsequent events to report.

## Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 19. Signed in accordance with a resolution of the Board of Directors.

29 April 2024



**Mark Round**  
Chair of the Board



**Scott Willis**  
National President



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Australia

## DECLARATION OF INDEPENDENCE BY ELIZABETH BLUNT TO THE DIRECTORS OF AUSTRALIAN PHYSIOTHERAPY ASSOCIATION

As lead auditor of Australian Physiotherapy Association for the year ended 31 December 2023, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Australian Physiotherapy Association and the entities it controlled during the period.

**Elizabeth Blunt**  
Director

**BDO Audit Pty Ltd**  
Melbourne  
29 April 2024

BDO Audit Pty Ltd ABN 33 134 022 870 is a member of a national association of independent entities which are all members of BDO Australia Ltd ABN 77 050 110 275, an Australian company limited by guarantee. BDO Audit Pty Ltd and BDO Australia Ltd are members of BDO International Ltd, a UK company limited by guarantee, and form part of the international BDO network of independent member firms. Liability limited by a scheme approved under Professional Standards Legislation.



# FINANCIALS

Statement of profit and loss and other comprehensive income

Statement of financial position

Statement of changes in equity

Statement of cash flows

Notes to and forming part of the financial statements

## Statement of profit and loss and other comprehensive income

for the year ended 31 December 2023

|  | Notes    | Consolidated<br>2023<br>\$ | Consolidated<br>2022<br>\$ |
|--|----------|----------------------------|----------------------------|
| Revenue  |          | 20,127,887                 | 17,421,704                 |
| Interest received  |          | 476,509                    | 210,553                    |
| Other income   |          | 201,918                    | 55,163                     |
| <b>Total Revenue</b>   | <b>3</b> | <b>20,806,314</b>          | <b>17,687,420</b>          |
| Cost of sales  |          | 17,827                     | 19,098                     |
| Conference & professional development                                      |          | 3,389,845                  | 2,094,503                  |
| Employee costs   |          | 11,153,047                 | 9,555,932                  |
| Professional services  |          | 558,004                    | 487,201                    |
| Public relations   |          | 164,915                    | 85,685                     |
| Marketing expense  |          | 466,111                    | 320,093                    |
| Information technology expense   |          | 765,822                    | 756,068                    |
| Travel and meeting expense   |          | 565,140                    | 400,115                    |
| Publication expense  |          | 703,386                    | 647,710                    |
| Subscriptions  |          | 215,553                    | 203,444                    |
| Membership renewal expense   |          | 241,957                    | 193,823                    |
| PRF grant expense  |          | 129,356                    | 7,101                      |
| Occupancy costs  |          | 323,268                    | 291,534                    |
| Depreciation & amortisation expense  |          | 348,308                    | 302,685                    |
| Amortisation expense on right-to-use assets                                |          | 274,658                    | 282,111                    |
| Finance costs  |          | 273,215                    | 239,503                    |
| Interest expense on leases   |          | 92,429                     | 104,465                    |
| Administration expense   |          | 44,938                     | 49,248                     |
| Other expenses   |          | 486,505                    | 454,618                    |
| <b>Total Expenses</b>  |          | <b>20,214,284</b>          | <b>16,494,937</b>          |
| <b>Surplus before income tax expense</b>                                   |          | <b>592,030</b>             | <b>1,192,483</b>           |
| Income tax (expense)/benefit   |          | –                          | –                          |
| <b>Surplus attributable to the members</b>                                 |          | <b>592,030</b>             | <b>1,192,483</b>           |
| <b>Other comprehensive income</b>  |          |                            |                            |
| Revaluation of land & buildings  |          | 1,376,000                  | –                          |
| Revaluation of financial assets  |          | 373,717                    | (260,582)                  |
| <b>Total comprehensive income for the year attributable to the members</b> |          | <b>2,341,747</b>           | <b>931,901</b>             |

The above statement of profit and loss and other comprehensive income should be read in conjunction with the accompanying notes.

# Financials

## Statement of financial position

for the year ended 31 December 2023

|                                      | Notes | Consolidated<br>2023<br>\$ | Consolidated<br>2022<br>\$ |
|--------------------------------------|-------|----------------------------|----------------------------|
| <i>Current assets</i>                |       |                            |                            |
| Cash & cash equivalents              | 5     | 2,326,099                  | 9,489,586                  |
| Financial assets                     | 6     | 16,675,807                 | 8,726,384                  |
| Trade & other receivables            | 7     | 207,758                    | 398,499                    |
| Inventories                          |       | 46,700                     | 44,679                     |
| Prepayments                          | 8     | 538,507                    | 608,727                    |
| <b>Total current assets</b>          |       | <b>19,794,871</b>          | <b>19,267,875</b>          |
| <i>Non-current assets</i>            |       |                            |                            |
| Property, plant & equipment          | 9     | 7,054,732                  | 5,865,152                  |
| Right-to-use assets                  | 10    | 734,703                    | 1,009,361                  |
| Intangible assets                    | 11    | 136,323                    | 64,758                     |
| Investment property                  | 12    | 975,000                    | 825,000                    |
| <b>Total non-current assets</b>      |       | <b>8,900,758</b>           | <b>7,764,271</b>           |
| <b>Total assets</b>                  |       | <b>28,695,629</b>          | <b>27,032,146</b>          |
| <i>Current liabilities</i>           |       |                            |                            |
| Trade and other payables             | 13    | 813,477                    | 877,251                    |
| GST payable                          |       | 390,762                    | 675,010                    |
| Lease liabilities                    | 14    | 399,456                    | 424,086                    |
| Short-term provisions                | 15    | 1,634,756                  | 1,552,596                  |
| Revenue received in advance          | 16    | 7,481,617                  | 7,769,466                  |
| <b>Total current liabilities</b>     |       | <b>10,720,068</b>          | <b>11,298,409</b>          |
| <i>Non-current liabilities</i>       |       |                            |                            |
| Lease liabilities                    | 14    | 658,863                    | 922,367                    |
| Long-term provisions                 | 15    | 262,950                    | 199,369                    |
| Other                                | 17    | 100,000                    | –                          |
| <b>Total non-current liabilities</b> |       | <b>1,021,813</b>           | <b>1,121,736</b>           |
| <b>Total liabilities</b>             |       | <b>11,741,881</b>          | <b>12,420,145</b>          |
| <b>Net assets</b>                    |       | <b>16,953,748</b>          | <b>14,612,001</b>          |
| <i>Equity</i>                        |       |                            |                            |
| Reserves                             |       | 2,138,732                  | 389,015                    |
| Accumulated surplus                  |       | 14,815,016                 | 14,222,986                 |
| <b>Total equity</b>                  |       | <b>16,953,748</b>          | <b>14,612,001</b>          |

The above statement of financial position should be read in conjunction with the accompanying notes.

## Statement of changes in equity

for the year ended 31 December 2023

|   | Financial asset<br>revaluation reserve | Asset revaluation<br>reserve | Accumulated<br>surplus | Total             |
|---|--|------------------------------|------------------------|-------------------|
| <b>Consolidated balance at 1 January 2022</b> | –                                      | 649,597                      | 13,030,503             | 13,680,100        |
| <i>Comprehensive income</i>                   |  |                              |                        |                   |
| Unrealised loss on financial assets           | (260,582)                              | –                            | –                      | (260,582)         |
| Surplus attributable to members               | –                                      | –                            | 1,192,483              | 1,192,483         |
| <b>Balance at 31 December 2022</b>            | <b>(260,582)</b>                       | <b>649,597</b>               | <b>14,222,986</b>      | <b>14,612,001</b> |
| <i>Comprehensive income</i>                   |  |                              |                        |                   |
| Land & building revaluation                   | –                                      | 1,376,000                    | –                      | 1,376,000         |
| Unrealised gain on financial assets           | 373,717                                | –                            | –                      | 373,717           |
| Surplus attributable to members               | –                                      | –                            | 592,030                | 592,030           |
| <b>Total comprehensive income</b>             | <b>373,717</b>                         | <b>1,376,000</b>             | <b>592,030</b>         | <b>2,341,747</b>  |
| <b>Balance at 31 December 2023</b>            | <b>113,135</b>                         | <b>2,025,597</b>             | <b>14,815,016</b>      | <b>16,953,748</b> |

The above statement of changes in equity should be read in conjunction with the accompanying notes.

## Statement of cash flows

for the year ended 31 December 2023

|  | Notes    | Consolidated<br>2023<br>\$ | Consolidated<br>2022<br>\$ |
|--|----------|----------------------------|----------------------------|
| <i>Cash flows from operating activities</i>                |          |                            |                            |
| Receipts from members/customers                            |          | 22,298,437                 | 18,620,174                 |
| Payments to suppliers/employees                            |          | (21,629,604)               | (18,092,736)               |
| Interest received  |          | 476,509                    | 210,553                    |
| Interest paid for lease                                    |          | (92,429)                   | (104,465)                  |
| <b>Net cash provided by operating activities</b>           |          | <b>1,052,913</b>           | <b>633,526</b>             |
| <i>Cash flows from investing activities</i>                |          |                            |                            |
| Payments for investments                                   |          | (7,575,706)                | (1,346,980)                |
| Proceeds from sale of assets                               |          | 1,364                      | 750                        |
| Payments for plant & equipment                             | 9        | (116,926)                  | (1,307,667)                |
| Payments for intangible assets                             | 11       | (121,016)                  | (56,733)                   |
| <b>Net cash provided by (used in) investing activities</b> |          | <b>(7,812,284)</b>         | <b>(2,710,630)</b>         |
| <i>Cash flows from financing activities</i>                |          |                            |                            |
| Payments for lease liabilities                             |          | (404,116)                  | (405,848)                  |
| <b>Net cash used in investing activities</b>               |          | <b>(404,116)</b>           | <b>(405,848)</b>           |
| <b>Net decrease in cash held</b>                           |          | <b>(7,163,487)</b>         | <b>(2,482,952)</b>         |
| Cash at the beginning of the financial year                |          | 9,489,586                  | 11,972,538                 |
| <b>Cash at the end of the financial year</b>               | <b>5</b> | <b>2,326,099</b>           | <b>9,489,586</b>           |

The above statement of cash flows should be read in conjunction with the accompanying notes.

## Notes to and forming part of the financial statements

For the year ended 31 December 2023

### NOTE 1—Summary of significant accounting policies

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied, unless otherwise stated.

#### A. Basis of preparation

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards – Simplified Disclosures. This includes compliance with the recognition and measurement requirements of all Australian Accounting Standards, Interpretations and other authoritative pronouncements of the Australian Accounting Standards Board and the disclosure requirements of AASB 1060 General Purpose Financial Statements – Simplified Disclosures for For-Profit and Not-for-Profit Tier 2 Entities.

The financial statements have been prepared under the historical convention.

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 1(N).

The Company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards. Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

The amounts presented in the financial statements have been rounded to the nearest dollar. All amounts are presented in Australian dollars.

The financial statements were authorised for issue on 29 April 2024 by the directors of the Company.

#### B. Revenue recognition

##### Revenue from contracts with customers

The core principle of AASB 15 is that revenue is recognised on a basis that reflects the transfer of promised goods or services to customers at an amount that reflects the consideration the Australian Physiotherapy Association expects to receive in exchange for those goods or services. Revenue is recognised by applying a five-step model as follows:

- identify the contract with the customer
- identify the performance obligations
- determine the transaction price
- allocate the transaction price to the performance obligations
- recognise revenue as and when control of the performance obligations is transferred.

##### Specific revenue streams

The Australian Physiotherapy Association recognises revenue from the following major sources:

- the sale of membership subscriptions
- the provision of professional development courses and conferences.
- the sale of advertising in publications
- the provision of sponsorship agreements and the endorsement of commercially available products.

##### *Sale of membership subscriptions*

The subscription year runs from 1 January to 31 December. Subscriptions are payable annually in advance or by monthly instalments. Only those membership subscriptions that are attributable to the current financial year are recognised as revenue. Subscriptions that relate to future periods are shown in the statement of financial position as subscriptions and fees in advance under the heading of 'Revenue received in advance'.

The amount paid by each member is fixed according to the category of membership chosen and the amount paid entitles the member to all benefits of membership to the Association. Membership is for a full year and is only cancellable in specific circumstances upon request.



Where a request for cancellation is granted, a pro rata return of the subscription fee is granted less a cancellation fee or future remaining monthly instalments are cancelled upon the payment of a cancellation fee.

*The provision of professional development courses and conferences*

The Australian Physiotherapy Association runs professional development courses and conferences for members and non-members. The event will provide clinical or professional training for the attendee. A fixed price for each event is advertised depending on whether the purchaser is a member or non-member.

The revenue is recognised by the Australian Physiotherapy Association at the time of the running of the event.

The amounts paid by attendees are only refundable according to a refund policy set by the Australian Physiotherapy Association up to and prior to the running of the event.

*The sale of advertising income*

The Australian Physiotherapy Association publishes a number of publications for its members. Advertising space is sold to customers on a set annual rate card according to the size of the advertisement and the relevant publication that the advertisement is appearing in.

The revenue is recognised by the Australian Physiotherapy Association at the time the publication is published and made available to members.

The amounts paid by advertisers are only refundable according to a refund policy set by the Australian Physiotherapy Association up to a certain time prior to publication.

*The provision of sponsorship agreements and the endorsement of commercially available products*

The Australian Physiotherapy Association enters into sponsorship arrangements with companies where an agreed fee is received for the acknowledgement of that company in relation to agreed obligations, events or publications. The recognition of the revenue is done upon the performance of all contractual obligations set out within the commercial contract.

The Australian Physiotherapy Association receives revenue for the provision of an agreed logo to be placed on certain products that stipulates that the Association has endorsed that product. The recognition of the revenue is done upon the performance of all contractual obligations set out

within the commercial contract.

Interest income is recognised as interest accrued, taking into account the yield on the financial asset.

Income from investments is recognised in the period it is earned.

## **C. Income tax**

Revenue from membership subscriptions and other member-generated income is not assessable income for the purpose of determining taxable income. Other income that is not generated by members is not sufficient to incur any income tax expense in the current or prior year reporting periods.

## **D. Impairment of non-financial assets**

At the end of each reporting period, the Group reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Where an impairment loss on a revalued asset is identified, this is debited against the revaluation surplus in respect of the same class of asset to the extent that the impairment loss does not exceed the amount in the revaluation surplus for that same class of asset.

## **E. Receivables**

The terms of trade are 30 days from invoice date. Receivables are recognised and carried at original invoice amount less any allowance for any uncollectible amounts. An estimate for expected credit loss is made when collection of the full amount is no longer probable. Expected credit losses are written off when identified.

## **F. Employee benefits**

### *Short-term employee benefits*

Short-term employee benefits are expensed as the related service is provided, and are recognised for the amount expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised.

### *Long-term employee benefits*

The liabilities for long service leave and annual leave that are not expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are measured at the present value of the estimated

## NOTE 1 CONTINUED...

future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy any vesting requirements. Those cash flows are discounted using market yields on corporate bonds with terms to maturity that match the expected timing of cash flows attributable to employee benefits.

### G. Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

#### Property

Freehold land and buildings including that classified as investment property are shown at their fair value (being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction), based on periodic but at least triennial valuations by external independent valuers, less subsequent depreciation for buildings.

Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation reserve in equity unless those increases offset previous revaluation decrements taken to the profit or loss.

#### Plant and equipment

Plant and equipment are measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to their present values in determining recoverable amounts.

#### Depreciation

The depreciable amount of all fixed assets including building and capitalised lease assets, but excluding freehold land, is depreciated on a straight line basis over their useful lives to the economic entity commencing from when the asset is held ready for use.

The depreciation rates for each class of depreciable assets are:

| Class of fixed assets        | Depreciation method | Depreciation rate |
|------------------------------|---------------------|-------------------|
| Buildings                    | Straight line       | 2%                |
| Leasehold improvements       | Straight line       | 16%               |
| Plant & equipment            | Straight line       | 10-20%            |
| Office furniture & equipment | Straight line       | 10-25%            |
| Artworks                     | Straight line       | 2.50%             |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

### H. Investment property

Investment property is shown at their fair value (being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction) based on annual valuations by external independent valuers.

Changes in the value of investment property are recorded in profit or loss.

### I. Leases

#### The entity as lessee

At inception of a contract, the entity assesses if the contract contains or is a lease. If there is a lease present, a right-of-use asset and a corresponding lease liability is recognised by the entity where the entity is a lessee. However, all contracts that are classified as short-term leases (ie, a lease with a remaining lease term of 12 months or less) and leases of low-value assets are recognised as an operating expense on a straight-line basis over the term of the lease.

Initially, the lease liability is measured at the present value of the lease payments still to be paid at commencement date. The lease payments are discounted at the interest rate implicit in the lease. If this rate cannot be readily determined, the entity uses the incremental borrowing rate.

Lease payments included in the measurement of the lease liability are as follows:

- fixed lease payments less any lease incentives
- variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date
- the amount expected to be payable by the lessee under residual value guarantees
- the exercise price of purchase options, if the lessee is reasonably certain to exercise the options
- lease payments under extension options, if the lessee is reasonably certain to exercise the options
- payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The right-of-use assets comprise the initial measurement of the corresponding lease liability as mentioned above, any lease payments made at or before the commencement date, as well as any initial direct costs. The subsequent measurement of the right-of-use assets is at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated over the lease term or useful life of the underlying asset, whichever is the shortest. Where a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the entity anticipates to exercise a purchase option, the specific asset is depreciated over the useful life of the underlying asset.

#### **J. Goods and services tax (GST)**

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST. Cash flows are presented in the statement of cash flows on a gross basis except for the GST component of investing and financial activities, which are disclosed as operating cash flows.

#### **K. Financial instruments**

##### **Initial recognition and measurement**

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is the equivalent to the date that the Group commits itself to either the purchase or sale of the asset (ie, trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transactions costs, except where the instrument is classified 'at fair value through profit or loss', in which case transaction costs are expensed to profit or loss immediately.

##### **Derecognition**

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expired. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

##### **Fair value through other comprehensive income**

###### *Equity instruments*

The Company has a managed fund investment in listed and unlisted entities.

The Company has made an irrevocable election to classify these equity investments as fair value through other comprehensive income as they are not held for trading purposes.

These investments are carried at fair value with changes in fair value recognised in other comprehensive income (financial asset reserve). On disposal any balance in the financial asset reserve is transferred to retained earnings and is not reclassified to profit or loss.

Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI.

###### *Financial assets at fair value through profit or loss*

Financial assets not measured at amortised cost or at fair value through other comprehensive income are classified as financial assets at fair value through profit or loss. Typically, such financial assets will be either: (i) held for trading, where they are acquired for the purpose of selling in the short-term with an intention of making a profit, or a derivative; or (ii) designated as such upon initial recognition where permitted. Fair value movements are recognised in profit or loss.

## NOTE 1 CONTINUED...

### *Impairment of financial assets*

Impairment of financial assets is recognised on an expected credit loss (ECL) basis for the following assets:

- financial assets measured at amortised cost; and
- contract assets.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECL, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes quantitative and qualitative information and analysis based on the Company's historical experience and informed credit assessment and including forward-looking information.

The Company uses the presumption that an asset which is more than 30 days past due has seen a significant increase in credit risk.

The Company uses the presumption that a financial asset is in default when:

- the other party is unlikely to pay its credit obligations to the Company in full, without recourse to the Company to actions such as realising security (if any is held); or
- the financial assets is more than 90 days past due.

Credit losses are measured as the present value of the difference between the cash flows due to the Company in accordance with the contract and the cash flows expected to be received. This is applied using a probability weighted approach.

Other financial assets measured at amortised cost  
Impairment of other financial assets measured at amortised cost are determined using the expected credit loss model in AASB 9. On initial recognition of the asset, an estimate of the expected credit losses for the next 12 months is recognised. Where the asset has experienced significant increase in credit risk then the lifetime losses are estimated and recognised.

### *Financial liabilities*

The Company measures all financial liabilities initially at fair value less transaction costs, subsequently financial liabilities are measured at amortised cost using the effective interest rate method.

## L. Intangible assets

### Software

Software is recorded at cost. Software has a finite life and is carried at cost less any accumulated amortisation and impairment losses. It has an estimated useful life of between one and five years. It is assessed annually for impairment.

The amortisation rates for each class of intangible assets are:

| Class of intangible assets | Amortisation method | Amortisation rate |
|----------------------------|---------------------|-------------------|
| Membership database        | Straight line       | 20%               |
| Membership website         | Straight line       | 33.3%             |
| Computer software          | Straight line       | 25%               |

## M. Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

## N. Critical accounting estimates and judgements

The directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Company.

### *Key judgements—expected credit losses*

The directors assess the recoverability of all accounts receivable at the end of the reporting period. All amounts that are identified at the end of the reporting period as unlikely to be recovered are included in the provision for expected credit losses.

### *Key judgements—long service leave*

The calculation of the provision for long service leave requires judgements to be made in relation to the probability of providing and or paying employees long service leave entitlements in future periods. These judgements are made based on historical information available and past experiences within the Company.

### *Key estimates—fair value assessments of land and buildings and investment property*

The estimation of the fair values of investment properties are done at each reporting date using observable data on recent transactions and rental yields for similar properties. Real estate investments do not have quoted prices and when appropriate

the directors use professional appraisals performed by independent, professionally qualified property valuers to base their estimates.

#### **O. Current and non-current classification**

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is current when: it is expected to be realised or intended to be sold or consumed in normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is current when: it is expected to be settled in normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

#### **P. Fair value measurement**

When an asset or liability, financial or non-financial, is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; and assumes that the transaction will take place either: in the principal market; or in the absence of a principal market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interest. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques that are appropriate in the circumstances and for which sufficient data are

available to measure fair value are used, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

#### **Q. Principles of consolidation**

These are the financial statements of Australian Physiotherapy Association (the 'Company', the 'Association' or 'APA') and its controlled entities as described in Note 18 (collectively, the 'Group' or the 'Consolidated Group').

A controlled entity is any entity over which the Company is exposed, or has rights, to variable returns from its involvement with that entity and has the ability to affect those returns through its power over that entity. All controlled entities have a reporting date of 31 December and accounting policies that are harmonised with that of the Company.

All transactions and balances within the Group are eliminated on consolidation, including any unrealised gains or losses arising on transactions between Group entities. During the year there were no changes in the composition of entities that consolidated into the Group.

## NOTE 2–Parent information

The following information has been extracted from the books and records of the parent and has been prepared in accordance with Australian Accounting Standards.

| Statement of financial position | 2023<br>\$        | 2022<br>\$        |
|---------------------------------|-------------------|-------------------|
| <b>Assets</b>                   |                   |                   |
| Current assets                  | 18,161,913        | 17,767,786        |
| <b>Total assets</b>             | <b>27,062,671</b> | <b>25,532,057</b> |
| <b>Liabilities</b>              |                   |                   |
| Current liabilities             | 10,690,563        | 11,259,404        |
| <b>Total liabilities</b>        | <b>11,612,376</b> | <b>12,381,140</b> |
| <b>Equity</b>                   |                   |                   |
| Accumulated surplus             | 13,322,915        | 12,713,290        |
| <b>Total equity</b>             | <b>15,450,295</b> | <b>13,150,917</b> |

### Statement of comprehensive income

|  |                  |                  |
|--|------------------|------------------|
| <b>Total surplus attributable to the members</b> | <b>651,992</b>   | <b>1,091,499</b> |
| <b>Total comprehensive income</b>                | <b>2,341,745</b> | <b>879,529</b>   |

#### Guarantees

The Australian Physiotherapy Association has not entered into any guarantees, in the current or previous financial year, in relation to the debts of its subsidiaries or controlled entities.

#### Contingent liabilities

A bank guarantee is held in relation to the leased premises located in New South Wales and Queensland. The value of the bank guarantee is \$218,200 and will be released upon termination of the lease agreement.

#### Contractual commitments

As at 31 December 2023, the Australian Physiotherapy Association had arranged via its broker, BMS Risk Solutions Pty Ltd, for the purchase of a master professional indemnity insurance policy for its members for the 2024 financial year.

The Australian Physiotherapy Association is committed to a payment of \$7,064,530 to BMS Solutions Pty Ltd in February 2024 for the insurance premium, statutory charges and associated brokerage fees.

As at 31 December 2023, the Australian Physiotherapy Association had not entered into any contractual commitments for the acquisition of property, plant and equipment.

## NOTE 3—Revenue

|  | 2023              | 2022              |
|--|-------------------|-------------------|
|  | \$                | \$                |
| <b>Revenue from operating activities</b> |                   |                   |
| Members' subscriptions                   | 12,339,340        | 11,569,923        |
| Advertising income                       | 675,613           | 778,798           |
| Sales of merchandise                     | 29,359            | 29,520            |
| Commissions, sponsorships & endorsements | 667,769           | 784,586           |
| Professional development & conferences   | 5,556,804         | 3,950,018         |
| Donations received                       | 531,493           | 57,939            |
| Interest from financial institutions     | 476,509           | 210,553           |
| Rent                                     | 51,918            | 50,163            |
| Investment property revaluation          | 150,000           | 5,000             |
| Sundry                                   | 327,509           | 250,920           |
| <b>Total revenue</b>                     | <b>20,806,314</b> | <b>17,687,420</b> |

## NOTE 4—Surplus before income tax expenses

| Surplus before income tax expense has been determined after: | 2023       | 2022      |
|--|------------|-----------|
|  | \$         | \$        |
| Expenses   |            |           |
| Cost of sales of merchandise                                 | 17,827     | 19,098    |
| Professional development & conferences                       | 3,389,845  | 2,094,503 |
| Employee benefits  | 10,146,990 | 8,692,977 |
| Superannuation expense                                       | 904,221    | 745,480   |
| Finance costs  | 273,215    | 239,503   |
| Auditors remuneration  |            |           |
| —audit of financial report                                   | 38,639     | 34,404    |
| Depreciation on non-current assets                           |            |           |
| —buildings, plant and equipment                              | 298,857    | 252,023   |
| —right-of-use assets   | 274,658    | 282,111   |
| Amortisation on intangible assets                            |            |           |
| —course development  | 49,451     | 50,662    |
| Rental expense on leases                                     |            |           |
| —minimum lease payments                                      | 14,533     | 5,401     |

# Financials

| <b>NOTE 5–Cash and cash equivalents</b> | <b>2023</b>      | <b>2022</b>      |
|---|------------------|------------------|
|   | <b>\$</b>        | <b>\$</b>        |
| Cash on hand                            | 867              | 1,735            |
| Cash at bank                            | 2,325,232        | 9,487,851        |
|   | <b>2,326,099</b> | <b>9,489,586</b> |

| <b>NOTE 6–Financial assets</b>  | <b>2023</b>       | <b>2022</b>      |
|---|-------------------|------------------|
|   | <b>\$</b>         | <b>\$</b>        |
| Fixed interest term deposits  | 11,346,630        | 3,882,883        |
| Financial assets accounted for at fair value through profit or loss             | –                 | 3,658            |
| Financial assets accounted for at fair value through other comprehensive income | 5,329,177         | 4,839,843        |
|   | <b>16,675,807</b> | <b>8,726,384</b> |

In the prior year, a managed fund held by the PRF was classified as a financial asset at fair value through profit or loss. These movements in fair value were consolidated into the financial statements of the Group. During the year ending 31 December 2022, the majority of this managed fund was

realised, with funds reinvested into a new managed fund, where the irrevocable election was made to classify this new financial asset at fair value through other comprehensive income. At 31 December 2022, \$3,658 of the original fund remained classified as a financial asset at fair value through profit or loss.

| <b>NOTE 7–Trade and other receivables</b> | <b>2023</b>    | <b>2022</b>    |
|---|----------------|----------------|
|   | <b>\$</b>      | <b>\$</b>      |
| Trade debtors                             | 195,625        | 386,368        |
| Less provision for expected credit losses | (5,000)        | (5,000)        |
|   | <b>190,625</b> | <b>381,368</b> |
| Other debtors                             | 17,133         | 17,131         |
|   | <b>207,758</b> | <b>398,499</b> |

| <b>NOTE 8– Prepayments</b> | <b>2023</b>    | <b>2022</b>    |
|----------------------------|----------------|----------------|
|                            | <b>\$</b>      | <b>\$</b>      |
| Prepayments                | 538,507        | 608,727        |
|                            | <b>538,507</b> | <b>608,727</b> |



## NOTE 9—Property, plant and equipment

|  | 2023<br>\$       | 2022<br>\$       |
|--|------------------|------------------|
| Land & buildings at independent valuation    | 5,650,000        | 4,350,000        |
| Less accumulated depreciation                | —                | (38,000)         |
|  | 5,650,000        | 4,312,000        |
| <b>Total land &amp; buildings</b>            | <b>5,650,000</b> | <b>4,312,000</b> |
| Plant & equipment at cost                    | 669,271          | 592,716          |
| <b>Less accumulated depreciation</b>         | <b>(396,429)</b> | <b>(305,909)</b> |
|  | 272,842          | 286,807          |
| Office furniture & equipment at cost         | 1,773,470        | 1,741,163        |
| <b>Less accumulated depreciation</b>         | <b>(648,220)</b> | <b>(481,763)</b> |
|  | 1,125,250        | 1,259,400        |
| Artwork at cost                              | 13,167           | 13,167           |
| <b>Less accumulated depreciation</b>         | <b>(6,527)</b>   | <b>(6,222)</b>   |
|  | 6,640            | 6,945            |
| <b>Total equipment</b>                       | <b>1,404,732</b> | <b>1,553,152</b> |
| <b>Total property, plant &amp; equipment</b> | <b>7,054,732</b> | <b>5,865,152</b> |

### A. Valuation of land and buildings

The value of land and buildings is based on valuation assessed by Charter Keck Cramer as per their report dated 30 December 2023.

### B. Movements in carrying amounts

Movements in the carrying amounts of property, plant and equipment between the beginning and the end of the current financial year.

| <i>Land &amp; buildings</i>                   |                  |                  |
|---|------------------|------------------|
| Balance at the beginning of the year          | 4,312,000        | 4,350,000        |
| Additions                                     | —                | —                |
| Disposals                                     | —                | —                |
| Revaluation                                   | 1,376,000        | —                |
| Depreciation expense                          | (38,000)         | (38,000)         |
| <b>Carrying amount at the end of the year</b> | <b>5,650,000</b> | <b>4,312,000</b> |
| <i>Equipment</i>                              |                  |                  |
| Balance at the beginning of the year          | 1,553,152        | 463,214          |
| Additions                                     | 116,926          | 1,307,667        |
| Disposals                                     | (4,489)          | (3,706)          |
| Depreciation expense                          | (260,857)        | (214,023)        |
| <b>Carrying amount at the end of the year</b> | <b>1,404,732</b> | <b>1,553,152</b> |
| <i>Total</i>                                  |                  |                  |
| Balance at the beginning of the year          | 5,865,152        | 4,813,214        |
| Additions                                     | 116,926          | 1,307,667        |
| Disposals                                     | (4,489)          | (3,706)          |
| Revaluation                                   | 1,376,000        | —                |
| Depreciation expense                          | (298,857)        | (252,023)        |
| <b>Carrying amount at the end of the year</b> | <b>7,054,732</b> | <b>5,865,152</b> |

# Financials

## NOTE 10–Right-of-use assets

The Group's lease portfolio includes buildings. These leases have an average of 3.1 years as their lease term.

### Options to extend or terminate

The option to extend or terminate are contained in several of the property leases of the Group. These clauses provide the Group opportunities to manage leases in order to align with its strategies. All of the extension and termination options are only exercisable by the Group. The extension options and termination options which were probable to be exercised have been included in the calculation of the right-of-use asset.

|   |                |                  |
|---|----------------|------------------|
| Right-of-use assets at cost                   | 3,011,851      | 2,646,986        |
| Less accumulated depreciation                 | (2,277,148)    | (1,637,625)      |
| <b>Total right-of-use assets</b>              | <b>734,703</b> | <b>1,009,361</b> |
| <i>Right-of-use assets</i>                    |                |                  |
| Balance at the beginning of the year          | 1,009,361      | 1,003,672        |
| Additions                                     | –              | 287,800          |
| Depreciation expense                          | (274,658)      | (282,111)        |
| <b>Carrying amount at the end of the year</b> | <b>734,703</b> | <b>1,009,361</b> |
| <b>Total cash outflows for leases</b>         | <b>404,116</b> | <b>405,848</b>   |

## NOTE 11–Intangible assets

|                                      | 2023<br>\$     | 2022<br>\$    |
|--------------------------------------|----------------|---------------|
| Course development at cost           | 198,324        | 94,335        |
| Less accumulated amortisation        | (62,001)       | (29,577)      |
|                                      | 136,323        | 64,758        |
| <b>Total intangible assets</b>       | <b>136,323</b> | <b>64,758</b> |
| <i>Movements in carrying amounts</i> |                |               |
| Opening balance                      | 64,758         | 58,687        |
| Additions                            | 121,016        | 56,733        |
| Amortisation charge                  | (49,451)       | (50,662)      |
| <b>Closing balance</b>               | <b>136,323</b> | <b>64,758</b> |

## NOTE 12–Investment property

|                                 | 2023<br>\$     | 2022<br>\$     |
|---------------------------------|----------------|----------------|
| <b>Properties at fair value</b> | <b>975,000</b> | <b>825,000</b> |

The value of investment property is based on valuation assessed by Charter Keck Cramer as at 30 December 2023.

## NOTE 13–Trade and other payables

|                              | 2023<br>\$     | 2022<br>\$     |
|------------------------------|----------------|----------------|
| Trade creditors              | 556,699        | 686,665        |
| Other creditors and accruals | 256,778        | 190,586        |
|                              | <b>813,477</b> | <b>877,251</b> |

All trade and other payables are non-interest bearing unsecured and payable at their maturity which is within 60 day terms.

## NOTE 14–Lease liabilities

|                    | 2023<br>\$     | 2022<br>\$     |
|--------------------|----------------|----------------|
| <i>Current</i>     |                |                |
| Lease liabilities  | 399,456        | 424,086        |
|                    | <b>399,456</b> | <b>424,086</b> |
| <i>Non-current</i> |                |                |
| Lease liabilities  | 658,863        | 922,367        |
|                    | <b>658,863</b> | <b>922,367</b> |

## NOTE 15–Provisions

|                    | 2023<br>\$       | 2022<br>\$       |
|--------------------|------------------|------------------|
| <i>Current</i>     |                  |                  |
| Annual leave       | 598,877          | 532,360          |
| Long service leave | 1,035,879        | 1,020,236        |
|                    | <b>1,634,756</b> | <b>1,552,596</b> |
| <i>Non-current</i> |                  |                  |
| Long service leave | 136,011          | 80,515           |
| Make-good          | 126,939          | 118,854          |
|                    | <b>262,950</b>   | <b>199,369</b>   |

## NOTE 16–Revenue received in advance

|                                       | 2023<br>\$       | 2022<br>\$       |
|---------------------------------------|------------------|------------------|
| <i>Current</i>                        |                  |                  |
| Members' subscriptions in advance     | 6,835,809        | 7,016,959        |
| Course fees in advance                | 635,808          | 731,045          |
| Commissions & endorsements in advance | 10,000           | 21,462           |
|                                       | <b>7,481,617</b> | <b>7,769,466</b> |

Members' subscriptions in advance has been recognised to the extent of the monies received before 31 December 2023. It does not reflect income due to be received from remaining instalments, where a member has elected to pay by instalments, across 2024.

## NOTE 17–Other liabilities

|                    | 2023<br>\$     | 2022<br>\$ |
|--------------------|----------------|------------|
| <i>Non-current</i> |                |            |
| Other liabilities  | 100,000        | –          |
|                    | <b>100,000</b> | <b>–</b>   |

A donation of \$100,000, to be held in perpetuity, was received. The interest earned from that donation is to be used to fund grants to researchers in the gerontology and neurology fields.

## NOTE 18–Related party transactions

During the year, no related party transaction was recorded.

Honorariums paid to the directors are disclosed in Note 20–Key management personnel compensation.

## NOTE 19—Controlled entities

|                                      | Principal activity | Place of incorporation | % Owned | % Owned |
|--------------------------------------|--------------------|------------------------|---------|---------|
| <i>Parent entity:</i>                |                    |                        |         |         |
| Australian Physiotherapy Association |                    | Australia              | –       | –       |
| <i>Controlled entity:</i>            |                    |                        |         |         |
| Physiotherapy Australia Pty Ltd      | Dormant            | Australia              | 100     | 100     |
| Physiotherapy Research Foundation    | Trust              | Australia              | 100     | 100     |

The shares in the above companies are held by members of the Board of Directors on behalf of the Australian Physiotherapy Association except for the Physiotherapy Research Foundation.

The Australian Physiotherapy Association is the trustee company for the Physiotherapy Research Foundation.

## NOTE 20—Key management personnel compensation

|              | 2023<br>\$     | 2022<br>\$     |
|--------------|----------------|----------------|
| <b>Total</b> | <b>694,385</b> | <b>663,894</b> |

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity. Key management personnel compensation includes remuneration of the CEO and reimbursements and honoraria paid to directors.

## NOTE 21—Contingent assets and liabilities

A bank guarantee is held in relation to the leased premises located in New South Wales and Queensland. The value of the bank guarantees is \$218,200 and will be released upon termination of the lease agreement. The Company had no other contingent assets and liabilities as at 31 December 2023 and 31 December 2022.

## NOTE 22—Contractual commitments

As at 31 December 2023 the Australian Physiotherapy Association had arranged via its broker, BMS Risk Solutions Pty Ltd, for the purchase of a master professional indemnity insurance policy for its members for the 2024 financial year.

The Australian Physiotherapy Association is committed to a payment of \$7,064,530 to BMS Risk Solutions Pty Ltd in February 2024 for the insurance premium, statutory charges and associated brokerage fees.

## NOTE 23—Financial risk management

The Group's financial instruments consist mainly of deposits with banks, short-term investments, accounts receivable and payable.

The carrying amounts for each category of financial instruments, measured in accordance with AASB 9 Financial Instruments as detailed in the accounting policies to these financial statements, are as per Notes 5—Cash and cash equivalents, 6—Financial assets, 7—Trade and other receivables and 13—Trade and other payables.

## NOTE 24—Events after reporting period

There are no subsequent events to report.

## NOTE 25—Company details

### The registered office of the company is:

Australian Physiotherapy Association Level 1, 1175 Toorak Road  
Camberwell VIC 3124  
ABN 89 004 265 150

## Directors' declaration

The directors of the Australian Physiotherapy Association declare that:

1. The financial statements and notes, as set out on pages 21 to 36, are in accordance with the Corporations Act 2001 and:
  - (a) comply with Australian Accounting Standards – Simplified Disclosures; and
  - (b) give a true and fair view of the financial position as at 31 December 2023 and of the performance for the year ended on that date of the Association and the Consolidated Group;
2. In the directors' opinion there are reasonable grounds to believe that the Association will be able to pay its debts as and when they become due and payable.

The declaration is made in accordance with a resolution of the Board of Directors.

**29 April 2024**



**Mark Round**  
Chair of the Board



**Scott Willis**  
National President



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## INDEPENDENT AUDITOR'S REPORT

To the members of Australian Physiotherapy Association

### Report on the Audit of the Financial Report

#### Opinion

We have audited the consolidated financial report of Australian Physiotherapy Association (the Company) and its subsidiaries (the Group), which comprises the statement of financial position as at 31 December 2023, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies and the directors' declaration.

In our opinion the accompanying financial report of Australian Physiotherapy Association, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Group's financial position as at 31 December 2023 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards - Simplified Disclosures and the *Corporations Regulations 2001*.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other information

The directors are responsible for the other information. The other information obtained at the date of this auditor's report is information included in the directors' report, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

BDO Audit Pty Ltd ABN 33 134 022 870 is a member of a national association of independent entities which are all members of BDO Australia Ltd ABN 77 050 110 275, an Australian company limited by guarantee. BDO Audit Pty Ltd and BDO Australia Ltd are members of BDO International Ltd, a UK company limited by guarantee, and form part of the international BDO network of independent member firms. Liability limited by a scheme approved under Professional Standards Legislation.



In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### **Responsibilities of the directors for the Financial Report**

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards - Simplified Disclosures and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the Financial Report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report at the Auditing and Assurance Standards Board website (<http://www.auasb.gov.au/Home.aspx>) at:

[http://www.auasb.gov.au/auditors\\_responsibilities/ar3.pdf](http://www.auasb.gov.au/auditors_responsibilities/ar3.pdf)

This description forms part of our auditor's report.

#### **BDO Audit Pty Ltd**

Elizabeth Blunt  
Director

Melbourne, 29 April 2024

# The Physiotherapy Research Foundation

Financial statements for the year ended 31 December 2023

Notes Consolidated Consolidated  
2023 2022  
\$ \$

## Income statement

|  | Notes | Consolidated<br>2023<br>\$ | Consolidated<br>2022<br>\$ |
|--|-------|----------------------------|----------------------------|
| <b>Income</b>                            |       |                            |                            |
| Donations                                | 1     | 205,641                    | 197,939                    |
| Interest                                 |       | 21,231                     | 5,757                      |
| Managed fund distributions               |       | 35,258                     | 32,201                     |
| Sponsorship                              |       | 46,379                     | 68,646                     |
| Sundry                                   |       | 6,757                      | 8,196                      |
| <b>Total income</b>                      |       | <b>315,266</b>             | <b>312,739</b>             |
| <b>Expenditure</b>                       |       |                            |                            |
| Grants                                   |       | 131,156                    | 11,301                     |
| Professional services                    |       | 52,088                     | 22,310                     |
| Campaign                                 |       | –                          | –                          |
| Marketing                                |       | 789                        | 1,818                      |
| Administration                           |       | 148,828                    | 176,326                    |
| <b>Total expenditure</b>                 |       | <b>332,861</b>             | <b>211,755</b>             |
| <b>Operating surplus/(deficit)</b>       |       | <b>(17,595)</b>            | <b>100,984</b>             |
| Investment revaluation                   |       | 59,964                     | (48,612)                   |
| <b>Total operating surplus/(deficit)</b> |       | <b>42,369</b>              | <b>52,372</b>              |
| <b>Balance sheet</b>                     |       |                            |                            |
| Current assets                           |       |                            |                            |
| Cash & cash equivalents                  |       | 80,476                     | 194,954                    |
| Financial assets                         | 2     | 1,552,432                  | 1,302,889                  |
| Trade & other receivables                |       | 11,032                     | 14,694                     |
| Prepayments                              |       | –                          | 2,198                      |
| <b>Total current assets</b>              |       | <b>1,643,940</b>           | <b>1,514,735</b>           |
| <b>Total assets</b>                      |       | <b>1,643,940</b>           | <b>1,514,735</b>           |
| Current liabilities                      |       |                            |                            |
| Trade & other payables                   |       | 30,487                     | 33,272                     |
| Revenue received in advance              |       | 10,000                     | 20,379                     |
| <b>Total current liabilities</b>         |       | <b>40,487</b>              | <b>53,651</b>              |
| Non-current liabilities                  |       |                            |                            |
| Other                                    |       | 100,000                    | –                          |
| <b>Total non-current liabilities</b>     |       | <b>100,000</b>             | <b>–</b>                   |
| <b>Total liabilities</b>                 |       | <b>140,487</b>             | <b>53,651</b>              |
| <b>Net assets</b>                        |       | <b>1,503,453</b>           | <b>1,461,084</b>           |
| Equity                                   |       |                            |                            |
| Accumulated surplus                      |       | 1,492,101                  | 1,509,696                  |
| Reserves                                 |       | 11,352                     | (48,612)                   |
| <b>Total equity</b>                      |       | <b>1,503,453</b>           | <b>1,461,084</b>           |



## Notes to accounts

### 1. Donations:

|                                      |                |                |
|--------------------------------------|----------------|----------------|
| APA members                          | 58,900         | 51,705         |
| Australian Physiotherapy Association | 140,000        | 140,000        |
| Other                                | 6,741          | 6,234          |
|                                      | <b>205,641</b> | <b>197,939</b> |

### 2. Financial assets at the end of the year include:

|                                      |                  |                  |
|--------------------------------------|------------------|------------------|
| Term deposit—National Australia Bank | 504,725          | 321,483          |
| Managed fund—Mason Stevens Pty Ltd   | –                | 3,658            |
| Managed fund—JBWere                  | 1,047,707        | 977,748          |
|                                      | <b>1,552,432</b> | <b>1,302,889</b> |

The financial statements of The Physiotherapy Research Foundation were consolidated into the financial statements of the Australian Physiotherapy Association.





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