

Sustainable hourly rate guidance for physiotherapy services



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This guidance provides the Australian Physiotherapy Association's current evidence-based hourly rate guidance for physiotherapy services.

The sustainable hourly rate for the provision of physiotherapy services has been updated using the methodology developed by independent economic consultants, Nous Group, and reflects changes in market conditions, wage growth, inflation and other operational costs since publication of the original *Hourly rate for the provision of physiotherapy services* report.

The underlying methodology remains unchanged and is available in the [original report](#).

Current guidance

The APA's current evidence-based guidance for a sustainable hourly rate for standard physiotherapy services is:

Hourly rate:	\$273
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This guidance is intended to support physiotherapists and practice owners in understanding the sustainable costs of delivering physiotherapy services. Individual practices should independently determine their own pricing, having regard to their own operating costs, market conditions and legal obligations.

The Nous report recognises potential loadings for different pricing elements for Physiotherapy practices or physiotherapists to consider as outlined:

PRICING ELEMENT	LOADING
Length of session	The rate should be applied to the length of the session e.g. \$136.50 for 30 minutes.
Years' experience	\$314 per hour for physiotherapists with extensive experience.
Titling or equivalent	\$327 per hour APA titling or equivalent qualification.
Specialisation	\$382 per hour for APA specialisation.
Regional, rural and remote locations	\$327 per hour for compensable schemes in rural and remote locations. Loading should vary to reflect additional costs of delivering services in the location.
Non-client time	Fees for non-client time, such as travel and reporting, should apply the hourly rate of a physiotherapist with the appropriate experience and qualifications. Where non-client time cannot be charged, it should be accounted for in a practice's business model.

Annual review

The APA will periodically review and update this guidance to reflect changes in the costs of delivering physiotherapy services, including wage movements, inflation and broader market conditions.

The methodology underpinning this guidance is contained within the original Nous Report: *Hourly rate for the provision of physiotherapy services* and will continue to be used unless the APA determines that a broader methodological review is required.

Disclaimer

The APA does not set or recommend fees. This guidance is published to inform members and stakeholders about the typical costs of delivering physiotherapy services and the economic value of physiotherapy, based on independent research. Members must independently determine their own fees.