









Print Media Kit 2020



Our readers

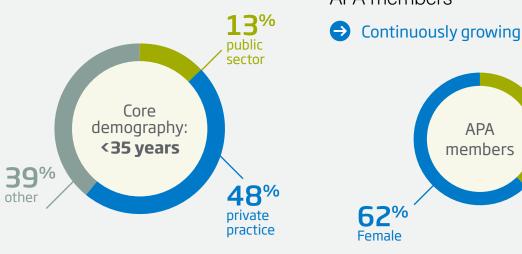
The profession

Employment areas

Educated
Well informed
Engaged









Private practice



Hospitals



Nursing homes







Community health centres



Sports clinics

- * Figure from Physiotherapy Board of Australia October 2019.
- ** Australian Physiotherapy Association Membership October 2019.

Male

Editorial profile

InMotion

InMotion is the flagship publication of the APA. It serves as a key platform for communicating the latest national and local news within the APA and the broader physiotherapy profession.

The editorial elements of *InMotion* combine to inform and engage, deliver value, provide knowledge and give voice to our members.

InMotion provides access to a dedicated and passionate group of young health professionals.

Each issue of *InMotion* presents articles and columns that cover the latest and most interesting aspects of physiotherapy and the broader healthcare scene.

Content includes:

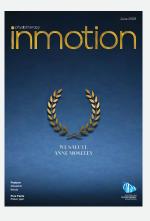
- features and profiles
- national and state-based news
- advocacy
- reviews
- APA partners and endorsed products.













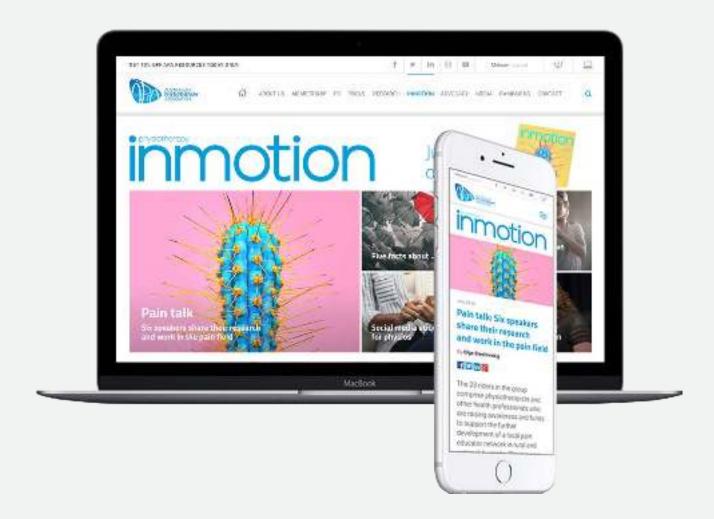
Digital InMotion

We're changing the way consumers and APA members access *InMotion* online. It appears in a new digital format at **www.australian.physio**, showcasing feature stories and key content areas.

InMotion magazine also features as an online version allowing advertisers to embed hyperlinks.

Archived editions appear on the *InMotion* webpage to allow access to past content.

Advertising is available. Please contact **advertising@australian.physio** to find out more and request a copy of the digital media kit.



Specialty publications

APA members have the option of joining one or more specialty subgroups called National Groups. Members of the Musculoskeletal group and Sports and Exercise group receive a quarterly magazine targeted to their particular area of interest.

InTouch







Circulation: 2,000

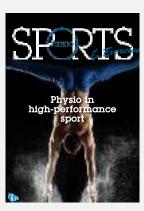
Frequency: February, May, August, November

Filled with features on musculoskeletal clinical advances and research, profiles and up-to-date news, *InTouch* is produced for APA physiotherapists with an interest in all areas of musculoskeletal practice.

SportsPhysio







Circulation: 2,000

Frequency: March, June, September, December

Containing case studies, the latest in clinical practice and research, profiles and relevant news, *SportsPhysio* is distributed to APA physiotherapists who treat injuries and/or are involved with sporting teams or associations.

Rates

InMotion display ads

Size	Insertions	Cost	Saving
	1	\$3100	
	3	\$2915	6%
	6	\$2820	9%
Full page	11	\$2730	12%
Half page	1	\$1500	
	3	\$1410	6%
	6	\$1365	10%
	11	\$1320	12%
Quarter page & banners	1	\$990	
	3	\$930	6%
	6	\$900	10%
	11	\$870	12%

InMotion inserts

Prices for inserts on demand, please email **advertising@australian.physio** for further information. All inserts must be posted to the APA for approval prior to confirmation.

Preferred positioning

Position	Loading
Inside front cover & inside back cover	20%
Outside back cover	20%
First page	20%

Preferred positioning is not guaranteed and subject to availability. Loading fees apply to other preferred positioning. Contact the advertising coordinator for details.

National Group publications (InTouch & SPORTS)

Size	Cost
Full page	\$1110
Half page	\$625
Quarter page	\$400
Inserts	\$1175

Commission

10% discount is given to accredited media agencies.

Discoun

10% discount is given to current APA members. Discounts cannot be grouped.

Professional development advertisers

The APA has a policy regarding the advertising of professional development, learning and education activities from external providers.

To receive a copy of the policy to ascertain your eligibility to advertise, please contact advertising@australian.physio

The APA will not accept ads that combine both display and professional development content. Final determination of ad placement is at the discretion of the editor. Final approval of any ad featuring a course is at the discretion of the APA.

Note: All rates shown exclude GST. Prices effective from January 2020.

Deadlines

InMotion

Month	Bookings	Artwork
Feb	4 Dec 2019	11 Dec 2019
Mar	9 Jan	16 Jan
Apr	10 Feb	17 Feb
May	6 Mar	16 Mar
Jun	7 Apr	16 Apr
Jul	11 May	18 May
Aug	12 Jun	19 Jun
Sep	13 Jul	20 Jul
Oct	11 Aug	18 Aug
Nov	10 Sep	17 Sep
Dec	9 Oct	16 Oct

InTouch

Month	Bookings	Artwork
Feb	3 Jan	10 Jan
May	31 Apr	7 Apr
Aug	3 Jul	10 Jul
Nov	2 Oct	9 Oct

SportsPhysio

Month	Bookings	Artwork
Mar	3 Feb	10 Feb
Jun	4 May	11 May
Sep	3 Aug	10 Aug
Dec	30 Oct	9 Nov

Booking form

A booking form must be completed and returned by the displayed dates. Late bookings will not be accepted.

To obtain a booking form, visit www.physiotherapy.asn.au or email advertising@australian.physio

Cancellation

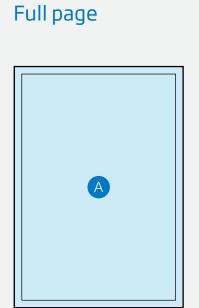
Cancellation after the booking deadline will incur a cancellation fee of 100% of the advertised rate.

If artwork is not supplied by the specified date, the APA reserves the right to cancel a booking without refund. The APA must be notified of any anticipated delays. Preferred correspondence is by email: advertising@australian.physio

The acceptance of an advertisement does not indicate APA endorsement of the product or service. The APA reserves the right to refuse any advertisement that does not fit with APA policy or standards, or that is inconsistent with publication style and/or content.

A quota on the number of advertisements per issue may apply, in which case bookings will be accepted on the basis of order of receipt, notwithstanding the displayed deadlines.

Ad sizes

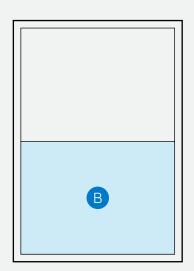


Width: 216 mm Length: 303 mm*

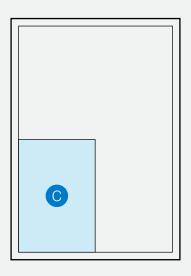
Page trim size A4 (297mm x 210mm)

* (size includes 3 mm bleed all sides)

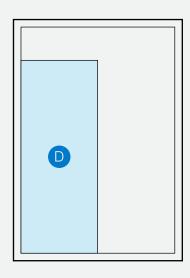
B Half page



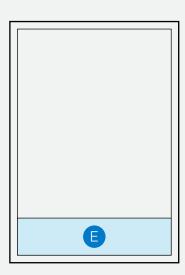
Width: 191 mm Length: 128.5 mm Quarter page



Width: 93 mm Length: 128.5 mm Banner: vertical



Width: 60.5 mm Length: 227.5 mm Banner: horizontal



Width: 191 mm Length: 41.5 mm

Artwork specs

Supply of artwork

All artwork must be supplied in digital CMYK format.

For artwork less than 20 MB in size, email directly to: advertising@australian.physio

For artwork more than 20 MB in size, send an FTP email link to: **advertising@australian.physio**

Once artwork is supplied, the APA refuses to accept responsibility for the poor reproduction of ads that:

- contain images or graphics with poor resolution
- contain images that have not been converted to CMYK
- are supplied to the wrong specifications
- contain clipping paths that do not reproduce properly.

File format

PDF

Any of the following format options is acceptable for receiving artwork, although PDF is preferred.

If you are using your own distiller setting, ensure the following options are adhered to:

- PDFs must be supplied in high resolution. Choose the 'press optimised' option in distiller or select 'maximum' quality in the 'compression' option
- select 300 dpi as your target resolution for colour and greyscale images
- select 2400 dpi for monochrome images
- RGB images and any Pantone colours must be converted into CMYK
- all fonts must be embedded into the document
- if supplying ads with bleed, ensure crop marks are included on PDFs, with 3 mm bleed on all sides.

JPEG

Although high-resolution JPEG files are acceptable, ensure all images are supplied at 300 dpi for CMYK and greyscale, and 600 dpi for monochrome.

Microsoft Word

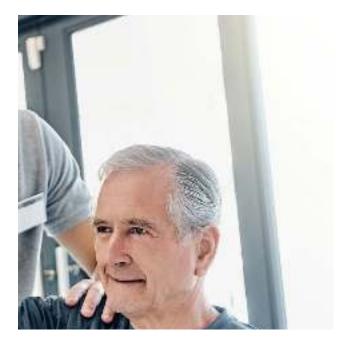
A conversion fee will apply to any ads that are supplied in Microsoft Word. Costs are subject to sighting of Microsoft Word file.



Design service

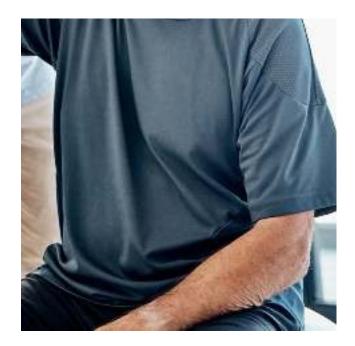
If you are unable to provide your ad to the correct specifications, we offer a design service to format your ad for you. Costs are subject to sighting of material and text.











For more information please contact

Maree Whittingham (+61) 03 9092 0834 advertising@australian.physio

The information contained within this document is subject to updating, deletion or amendment at any time at the discretion of the APA. Any changes made are immediately applicable.